

#### How To Successfully Prepare, Interview & Land Your First Actuarial Job

Presented by Aaron Benton & Jennifer Retford February 17, 2011 University of Texas - Dallas

## Discussion Overview

- About DW Simpson
- What is an Actuary?
- Preparing
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  - Types of Interviews
- Landing the position
- Market Overview

## About DW Simpson

DW Simpson specializes in the placement of Actuaries. We work on an international basis and at all levels of experience, from Actuarial Student to Fellow. This encompasses Actuaries with expertise in Life, Health, Pension, Property & Casualty, and, increasingly, nontraditional areas such as Risk Management, Catastrophe Modeling, Predictive Modeling, Financial Modeling and Analytics. We are the largest of the firms that exclusively places Actuaries and our objective is to be the foremost resource for Actuarial talent globally.

## What is an Actuary?

An Actuary is a Business Professional who analyzes the expected impact of contingent risk on business decisions and financial outcomes. Traditionally, actuaries have been employed in the insurance industry, mostly setting prices and determining reserves. While most actuaries still work for insurance companies and organizations that support the industry, the job opportunities have become quite diverse and newer roles continue to be established outside the insurance industry.

## Who employs actuaries?

- Insurance Companies
- Reinsurers
- Consulting Firms
- Brokerage Firms
- MGUs/MGAs
- Hedge Funds
- Risk Modeling Software companies
- Analytics Firms

## How to become an Actuary

- The best way to get into an actuarial career is by starting in college. Some institutions offer a degree in Actuarial Science, often through the Arts & Sciences or Business schools, but no specific degree is required. Actuaries commonly have college degrees in Mathematics, Statistics, Business Administration or Economics.
- Designation as an actuarial professional is earned through successful completion of a series of examinations rather than by obtaining a specific academic degree. The Society of Actuaries (SOA) and the Casualty Actuarial Society (CAS) administer the certifying examinations

## How to become an Actuary cont.

- Typically, organizations that hire actuarial students provide them with paid time to study for the exams, as well as the materials and facilities to do so. In addition, companies commonly compensate students with bonuses and raises for passing each exam.
- While it usually takes between four to ten years to earn Fellowship, the ultimate rewards are often substantial in terms of compensation and professional and personal satisfaction. See DWS Salary Survey.

#### Resume

- Format
- Style

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- Verbiage
- Example

Sample Resume (see handout)

- Cover Letters
  - Each one should be different
  - Show specific interest in the company and the role
  - Add information not found on the resume
  - Explain ties to the area
  - Proofread!

- What employers look for....
  - GPA
  - Internship/ Co-op experience
  - Exams passed/scores/attempts
  - Computer skills
  - Communication skills
  - Leadership potential
  - Business acumen/savvy
  - Personality ("soft skills")

- What You Should Know BEFORE You Interview...
  - Insurance Companies vs. Consulting Firms
  - Actuarial Disciplines: Life, Health, Pension, Property & Casualty
  - Actuarial Functions: Pricing/Ratemaking, Reserving, Financial Reporting, Valuation
  - Recent Industry Trends
  - Recent Industry News/Press Releases
  - Exam Syllabus
  - Functions of the SOA/CAS/CIA

## Interview

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#### Tips (see handout)

## Interview

#### Types of Interviews

- Behavioral
- Traditional
- Common Questions During Interviews (see handout)

# Land

## The Offer

- Negotiation?
- Average base salaries
- Sign-on bonuses
- Poor negotiations can mean offer withdrawal

# Land

- Your New Job And Career
  - Appropriate behavior/conduct
  - Professional vs. Emotional
  - Attire: Business Formal and Business Casual
  - Transform yourself from university student to business professional and career actuary: *listen, learn and grow.*

## Market Overview

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For More Information About The Actuarial Profession Please Contact:

The Society of Actuaries
Phone: 847-706-3500
Wobsite: www.soc.org

Website: <u>www.soa.org</u>

 The Casualty Actuarial Society Phone: 703-276-3100
Website: www.casact.org

www.beanactuary.org

Jointly sponsored website by the SOA and CAS

# Resources For Info On Taking And Passing Exams....

- www.actuarialoutpost.com
- www.bpptraining.com
- www.actuarialseminars.com
- www.how-to-pass.com/courses.html
- www.neas-seminars.com
- www.sbm.temple.edu/~rmidept/actSci.htm
- www.sambroverman.com
- www.dwsimpson.com/actuaryexams.html
- www.dwsimpson.com/actuarialseminars.html

## Insurance Industry Info. . .

- www.actuary.net
- www.businessinsurance.com
- www.insurancenewsnet.com
- www.benefitslink.com

## Our Contact Info. . .

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